

# Endo International plc

## Q3 2015 Earnings Report

November 5, 2015



# *Forward Looking Statements; Non-GAAP Financial Measures*

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This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and Canadian securities legislation. Statements including words such as “believes,” “expects,” “anticipates,” “intends,” “estimates,” “plan,” “will,” “may,” “look forward,” “intend,” “guidance,” “future” or similar expressions are forward-looking statements. Because these statements reflect our current views, expectations and beliefs concerning future events, these forward-looking statements involve risks and uncertainties. Although Endo believes that these forward-looking statements and information are based upon reasonable assumptions and expectations, readers should not place undue reliance on them, or any other forward looking statements or information in this news release. Investors should note that many factors, as more fully described in the documents filed by Endo with securities regulators in the United States and Canada including under the caption “Risk Factors” in Endo’s Form 10-K, Form 10-Q and Form 8-K filings, as applicable, with the Securities and Exchange Commission and with securities regulators in Canada on System for Electronic Document Analysis and Retrieval (“SEDAR”) and as otherwise enumerated herein or therein, could affect Endo’s future financial results and could cause Endo’s actual results to differ materially from those expressed in any forward-looking statements. The forward-looking statements in this presentation are qualified by these risk factors. Endo assumes no obligation to publicly update any forward-looking statements, whether as a result of new information, future developments or otherwise, except as may be required under applicable securities law.

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This presentation may refer to non-GAAP financial measures, including adjusted diluted EPS, that are not prepared in accordance with accounting principles generally accepted in the United States and that may be different from non-GAAP financial measures used by other companies. Investors are encouraged to review Endo’s current report on Form 8-K furnished to the SEC for Endo’s reasons for including those non-GAAP financial measures in this presentation. Reconciliation of non-GAAP financial measures to the nearest comparable GAAP amounts have been provided within the appendix at the end of this presentation.

# Today's Agenda

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- Endo's Strategic Transformation
- Recent Milestones and Corporate Accomplishments
- Review of Q3 2015 Financial Results
  - U.S. Branded Pharmaceuticals
  - U.S. Generic Pharmaceuticals
  - International
- 2015 Financial Guidance
- 2016 Profile: Positioned for Continued Growth
- Q&A

# Endo's Strategic Transformation



## *Endo's Strategic Aspirations: Improving Lives While Creating Value*

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- Aspire to become a leading global specialty pharmaceutical company
  - Top tier shareholder value creator
  - Leadership in areas with relevance to patients, physicians and customers
- Focus on areas where we can create value
  - U.S. Branded Pharmaceuticals, U.S. Generic Pharmaceuticals and International Pharmaceuticals
  - Therapeutically and geographically agnostic, but target specialized segments where we can aspire to leadership
- Create value through differentiated operating model
  - Lean, nimble, decentralized structure with clarity of purpose
  - Rational allocation of capital
  - Be better owners of assets than others
- Achieve sustainable growth
  - Double digit organic top- and bottom-line growth
  - Dual focus on M&A and organic growth
  - Invest in de-risked R&D

# Endo Operating Model

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# Key Components of Endo's Strategic Transformation

## Optimize & Refocus the Business

- Right-size the cost base
- Divest non-core assets
- Upgrade management talent
- Optimize base business
- Pursue bolt-on acquisitions to add near-term critical mass

### DEALS



### PIPELINE



## Create New Growth Platforms

- Rebuild U.S. Branded business
- Revitalize R&D pipeline with focus on near-term
- Establish emerging market beachheads



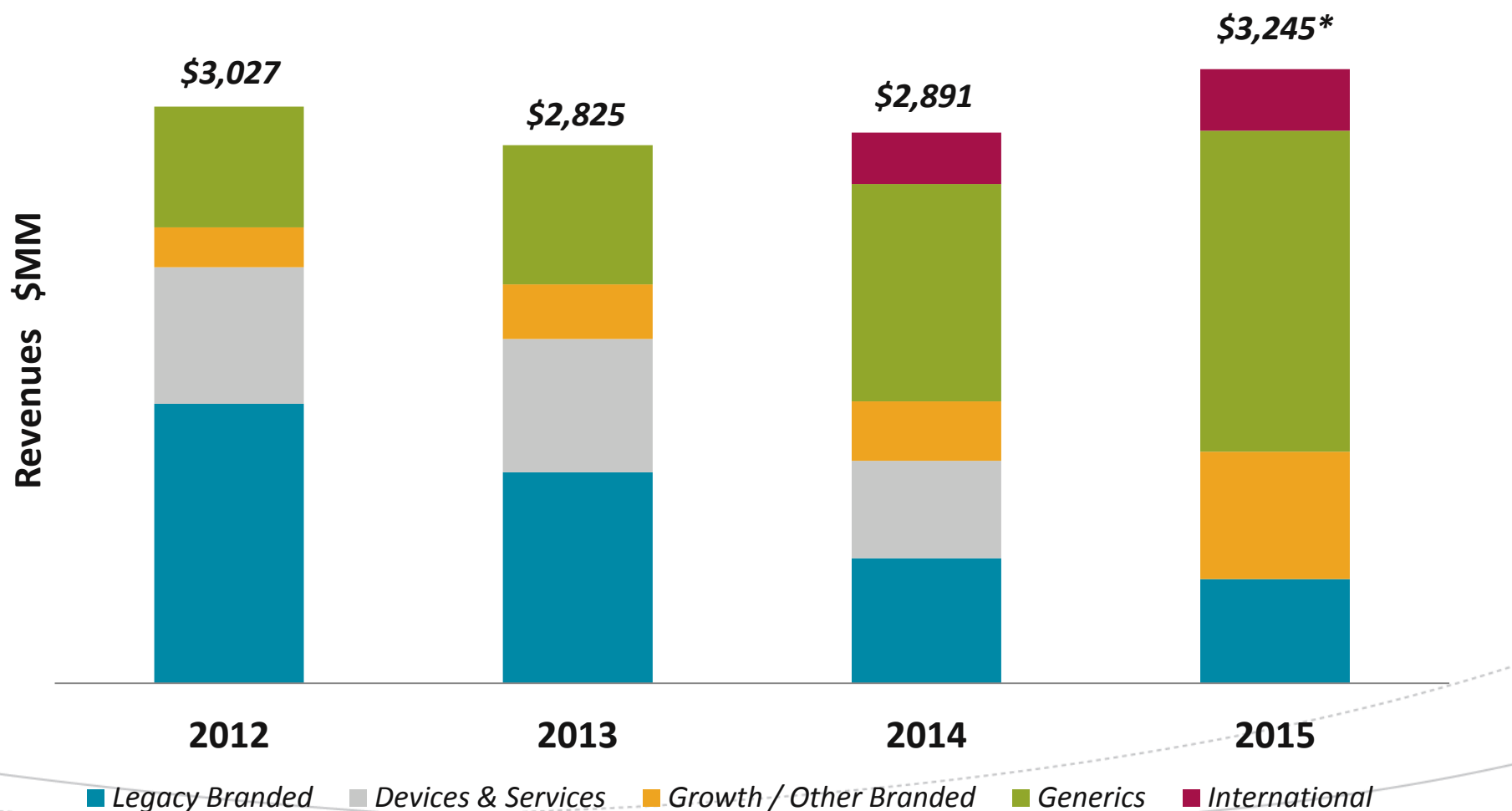
## Transform for Leadership

- Improve corporate structure
- Pursue transformational acquisitions
- Enable long-term organic growth



# Impact of the Strategic Transformation: Revenues

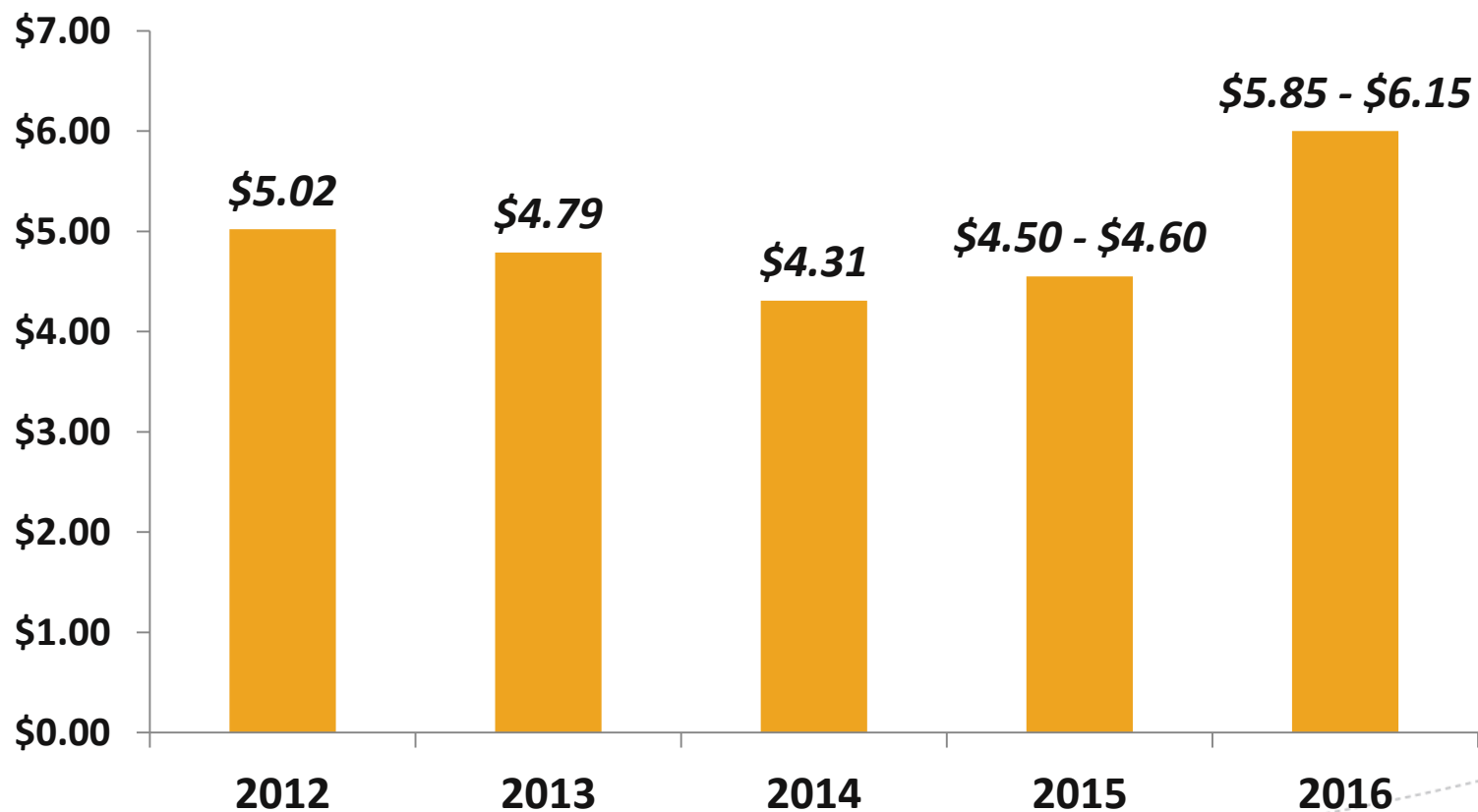
Transformation = portfolio diversification + organic growth + accretive M&A





# Impact of the Strategic Transformation: EPS

## Adjusted Earnings Per Share\*



\* Continuing operations, adjusted diluted EPS; 2015 and 2016 represent midpoint of company provided financial guidance

# The Endo Growth Story

## Recent milestones make Endo fundamentally **STRONGER** than ever

### Positioned for Growth

- A leading global specialty pharmaceutical company with a Top 5 U.S. generics business\*
- Double-digit organic growth rate over planning horizon
- Increasing gross margins and operating margins
- Effective tax rate projected in the mid-teens over planning horizon

### Powerful Platform for Future M&A

- Enhanced corporate profile, scope, size and manufacturing capabilities
- Robust cash flow expected to lead to rapid de-levering back to 3-4x net debt to EBITDA by mid-2016

### Expanded, Diversified Portfolio

- U.S. Branded: BELBUCA™ joins key growth driver XIAFLEX®
- U.S. Generics: Par acquisition adds specialty products and extensive range of dosage forms, delivery systems and Paragraph IV capabilities
- International: Aspen portfolio acquisition = 60 new products and 70 R&D programs
- Strong and expanding R&D pipeline capable of fueling long-term organic growth



\* Source: IMS Health LTM as of 10/31/14

# Recent Milestones & Corporate Accomplishments



# Progress on Near-Term Strategic Priorities

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- Enhancing operational focus to drive organic growth
  - U.S. Branded: secured BELBUCA™ approval, XIAFLEX® continued growth, OPANA® ER support
  - U.S. Generics: closed Par acquisition, significantly expanding Generics portfolio, specialty product capabilities and R&D pipeline
  - International: closed Aspen portfolio acquisition, bringing 60 new products and 70 R&D programs into the pharmaceuticals-focused Litha Group
- Sharpening R&D focus on near-term opportunities
  - On track to initiate phase 2b studies of XIAFLEX® in Frozen Shoulder Syndrome/Adhesive Capsulitis and Cellulite by end of 2015
  - Recently opted in to two new XIAFLEX® indications – lateral hip fat and plantar fibromatosis
- Deploying capital to accretive, value-creating opportunities
  - Acquisition of Par creates a leading specialty pharmaceutical company with a Top 5 generics business as measured by U.S. sales\*
  - Acquisition of Aspen portfolio expands and focuses Litha Group business
- Delivering strong and sustainable financial performance
  - Maintaining and reaffirming full-year 2015 and 2016 guidance

# Summary of Q3 2015 Financial Results



# Q3 and YTD 2015 Financial Performance (Continuing Operations)

(US \$M except EPS)

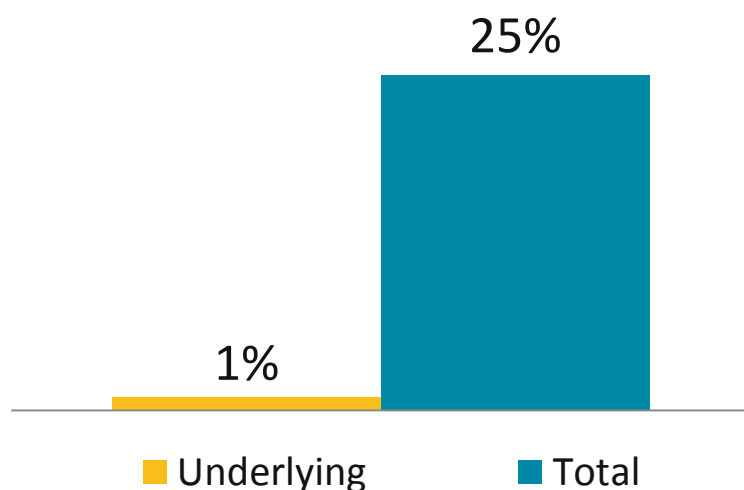
	Q3 2015	Y/Y Growth %	YTD 2015	Y/Y Growth %
Revenue	\$746	14%	\$2,195	28%
Reported (GAAP) EPS	(\$3.84)	NM	(\$3.96)	NM
Adjusted Income	\$214	31%	\$626	49%
Adjusted Diluted EPS	\$1.02	(1%)	\$3.26	22%

# Revitalization of U.S. Branded Pharmaceuticals



# U.S. Branded Pharmaceuticals: Driving Organic Growth

## U.S. Branded Pharmaceuticals YTD Core Revenue Growth



Underlying growth includes Auxilium *pro forma* results and “same store sales” for 2014 acquisitions. Underlying growth excludes LIDODERM® and Actavis Royalty.

- XIAFLEX® performance in line with expectations
  - Expected summer seasonality
- Continuing support for OPANA® ER
  - Expect to submit supplemental request for label to FDA by early 2016
- Branded pricing strategy is rational, appropriate
  - Effective annual price increases of ~5%\*
- Specialty pharmacies used for physician-administered products
  - ~3% of overall revenues (midpoint of FY2015 guidance)
  - Endo does not have any ownership interest in, consolidate financial results of or have affiliations with any specialty pharmacy



\* Represents estimated Branded portfolio weighted average net selling price annual increase



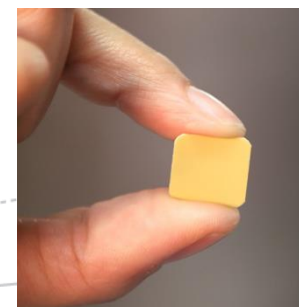
- First and only buprenorphine buccal patch for chronic pain
  - Approved for use in patients with chronic pain severe enough to require daily, around-the-clock, long-term opioid treatment and for which alternative treatment options are inadequate
  - Combines proven efficacy & established safety profile of buprenorphine with a novel delivery system that adds convenience and flexibility
- Commercial launch expected in Q1 2016
  - Seven dosage strengths, allowing for flexible dosing ranging from 75 µg to 900 µg every 12 hours
  - Enables physicians to individualize titration and treatment based on the optimally effective and tolerable dose for each patient
- Preparations for launch ongoing
  - Plans to expand our pain sales force and infrastructure
  - Building inventory to support launch

**Chronic Pain**

**100M  
Adults  
in U.S.**

**130M  
Opioid  
Rx / yr**

**~\$13B  
Market**



# U.S. Branded Pharmaceuticals: Portfolio Optimization

## Growth Drivers

### Specialty Urology

**XIAFLEX**<sup>®</sup>  
collagenase clostridium histolyticum

**AVEED**<sup>®</sup>  
(testosterone undecanoate) injection 750mg/3mL ©

**TESTOPEL**<sup>®</sup>  
(testosterone pellets) ©

### Pain

**BELBUCA**<sup>™</sup> ©  
(buprenorphine) Buccal Film

**opana**<sup>®</sup>ER  
(oxymorphone HCl) &  
EXTENDED-RELEASE TABLETS  
5mg • 15mg • 30mg • 40mg • 60mg  
with **Urtac**

**Voltaren**<sup>®</sup> Gel  
(diclofenac sodium topical gel) 1% 

### Specialty

**SUPPRELIN**<sup>®</sup>LA  
(histrelin acetate) subcutaneous implant

**XIAFLEX**<sup>®</sup>  
collagenase clostridium histolyticum

## Legacy & De-Prioritized Products

### Pain

**Frova**<sup>®</sup>  
frovatriptan succinate  
2.5mg Tablets

**Percocet**<sup>®</sup>  
(oxycodone and  
acetaminophen tablets, USP)

**Sumavel**<sup>®</sup>DosePro<sup>®</sup>  
(sumatriptan injection)  
Needle-free delivery system 6 mg

### Urology Retail

**STENDRA**<sup>®</sup>  
(avanafil) tablets 

**Natesto**<sup>™</sup>  
(testosterone) nasal gel ©

**Testim**<sup>®</sup>  
(testosterone gel)

**FORTESTA**<sup>®</sup>  
(testosterone) Gel ©  
10 mg of testosterone per 0.5 g

# *U.S. Branded Pharmaceuticals: Product Reprioritization*

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- Given the recent approval of BELBUCA™, branded resources will be re-allocated to support launch and other primary growth driver products
  - BELBUCA™ sales force expansion
  - XIAFLEX® patient engagement campaign
  - Focusing Testosterone Replacement Therapy (TRT) efforts on portfolio of differentiated long-acting products, AVEED® and TESTOPEL®
    - Long-acting segment is growing, despite TRT gel market trends
  - Continued active commercial support for other growth drivers, including SUPPRELIN® LA and Voltaren® Gel
- Select products will be de-prioritized
  - STENDRA re-launch has stabilized the brand in a crowded and noisy market, but not yielded accelerated growth
  - TRT gels have gone generic and are commoditized
    - Overall TRT market continues to decline at a rate of nearly 10%
- Accounting impact of underperformance of de-prioritized products and strategic re-prioritization: Q3 impairment charge

# *U.S. Branded Pharmaceuticals:*

## *XIAFLEX® Continues Strong Performance*

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- Performance in line with internal expectations
  - Approximately 13,900 demand vials in Q3 2015 – Y/Y growth of 21%

### **Peyronie's disease**

- ~7,500 demand vials in PD in Q3
- Strong launch continues: 33% YoY growth
- 2,325 certified physicians (as of 9/30/15)
- 11,600 cumulative patients treated
- Average vials per patient currently = ~4.5

### **Dupuytren's contracture**

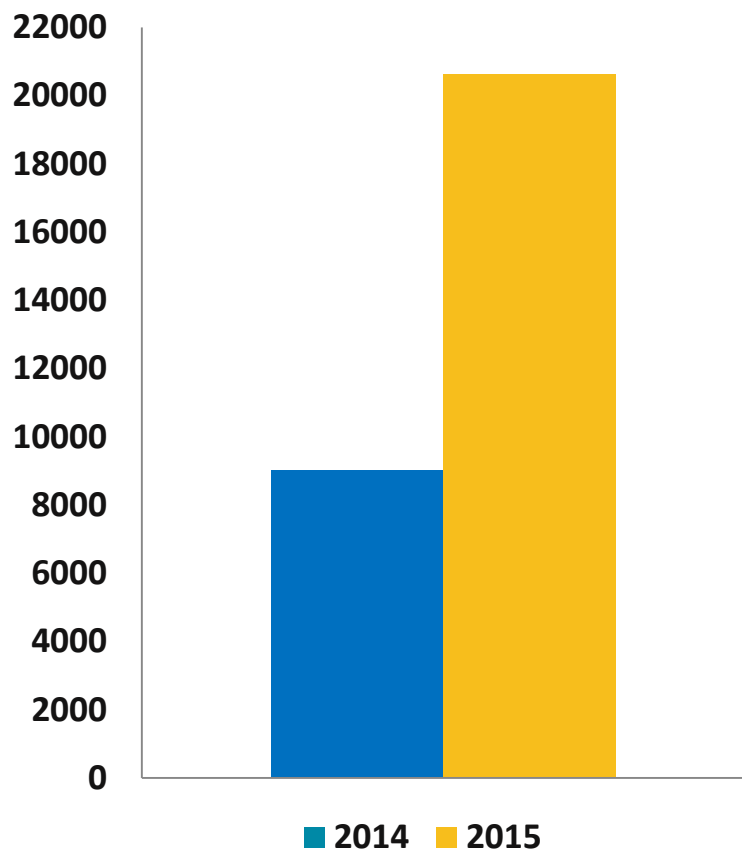
- ~6,400 demand vials in DC in Q3
- 5 years post launch, demand continues to grow steadily with 14% YoY increase
- Early signs of solid MULTICORD use – average vials per patient now = ~1.2

- Focused on expanding active injector base and increasing patient awareness through a DTC campaign

# U.S. Branded Pharmaceuticals: XIAFLEX® Continues Strong Performance

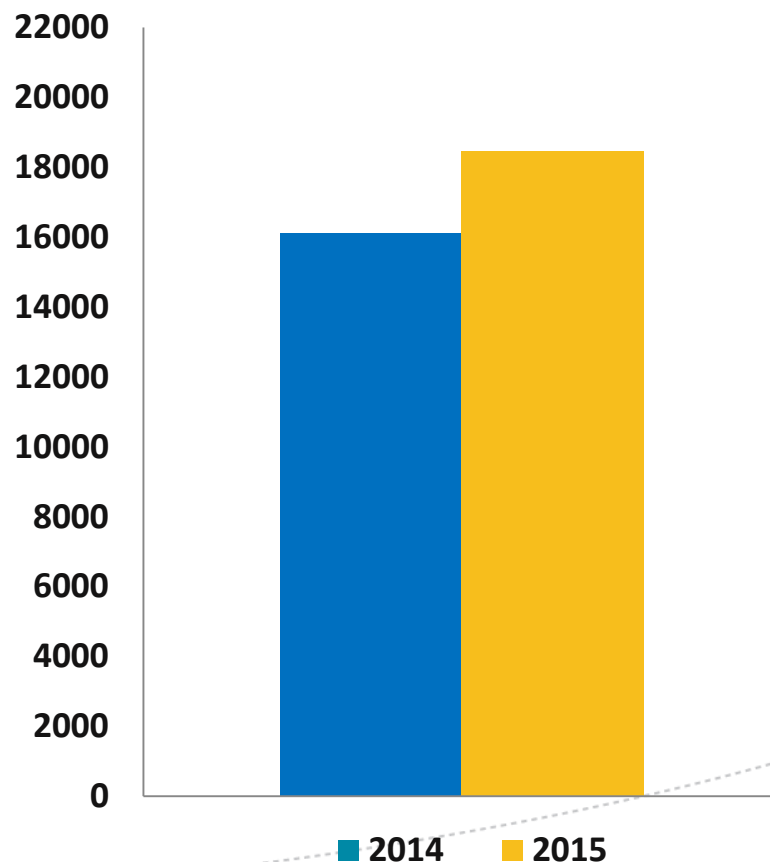
## *Peyronie's Disease*

**Demand Vials YTD through Sept. 30**



## *Dupuytren's Contracture*

**Demand Vials YTD through Sept. 30**



# U.S. Branded Pharmaceuticals: XIAFLEX® R&D Pipeline

Programs	Preclin/Phase 1	Phase 2	Phase 3	NDA / BLA
Adhesive Capsulitis				
Cellulite				
Dupuytren's Nodules				
Canine Lipoma				
Human Lipoma*				
Lateral Hip Fat		NEWLY OPTED IN		
Plantar Fibromatosis		NEWLY OPTED IN		
Capsular Contracture, Breast*				
Uterine Fibroids*				
Dercum's Disease*				
Knee Arthrofibrosis*				
Urethral Strictures*				
Hypertrophic Scars & Keloids*				

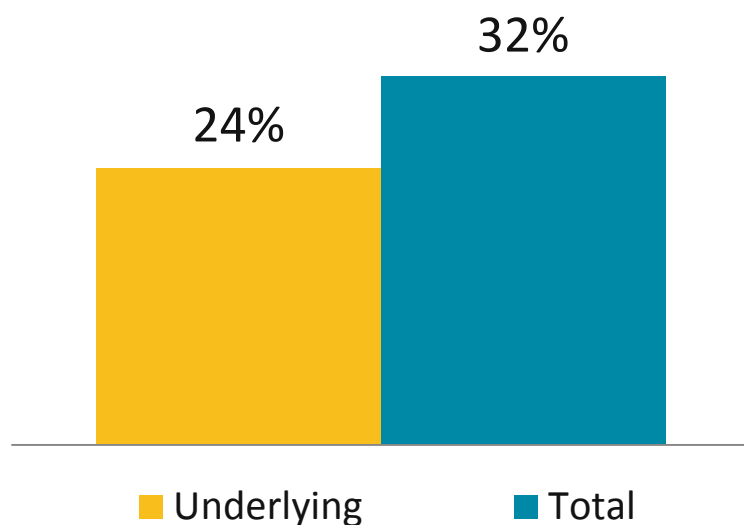
\* Indicates programs in development to which Endo has not yet opted-in

# Transformation of the U.S. Generics Business



# U.S. Generic Pharmaceuticals: Driving Organic Growth

U.S. Generic Pharmaceuticals  
YTD Core Revenue Growth vs. PY



Underlying growth includes “same store sales” for 2014 acquisitions and excludes sales of LIDODERM® AG.

- Base business growth of 24% YTD 2015
- Par acquisition closed at end of 3Q and only contributed four days to the quarterly results
- Portfolio and pipeline optimization process ongoing
- Expect to launch 5 to 7 new generic products in Q4
- On track to file 20 to 25 ANDAs in 2015



# Par Acquisition Closed: Significant Value Creation

## Capabilities

- Diversifies product portfolio and R&D pipeline
- Expands manufacturing and technology capabilities

## Growth Profile

- Accretive to existing growth profile: expected to drive double-digit organic growth
  - Revenue: double-digit CAGR for pro forma revenue in the near- to mid-term
  - EPS: expect adjusted diluted EPS to grow faster than revenues

## Accretion

- Accretive to adjusted diluted EPS within first 12 months and;
  - Mid-teens percentage accretion to adjusted diluted EPS in 2016
  - Approximately 20% accretion to adjusted diluted EPS in 2017

## Synergies

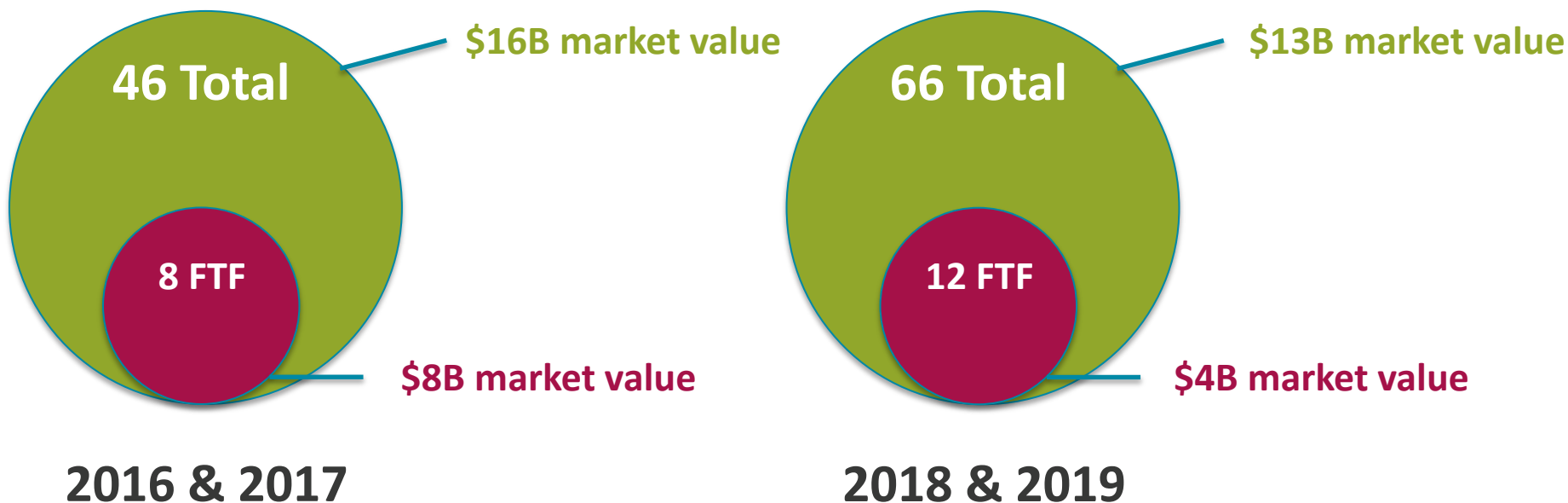
- Financial synergies of \$175 million
- Strategically preserving R&D pipeline

## Transaction Multiple

- Transaction multiple of 10-11x 2016 adjusted pro forma EBITDA on a post-synergy basis
  - Anticipate returns well in excess of cost of capital
  - Enables de-levering to a projected 3-4x net debt to EBITDA in 12-18 months

# U.S. Generic Pharmaceuticals: Future Growth Visibility

## Anticipated Launches and Filings: 2016 – 2019



**Total Pipeline contains 47 potential FTF / FTM opportunities and an opportunity of \$42 Billion in market value\***

## 2015-2019: Selected Anticipated Product Launches

Anticipated Launch	Product	Brand	Market Value (~\$mm, LTM)	Competitive Landscape
4Q 2015	Dutasteride / Tamsulosin	Jalyn®	\$90	FTF
1H 2016	Rivastigmine Patch*	Exelon®	\$600	Multiple strengths
July 2016	Rosuvastatin Tabs	Crestor®	\$5,800	Has TA
Nov 2016	Quetiapine ER Tabs*	Seroquel® XR	\$1,300	Has TA on all 5 strengths; FTF on 4 (not 400mg)
Dec 2016	Ezetimibe Tabs*	Zetia®	\$2,000	Approved, FTF
2017-2019	Ciprofloxacin / Dexamethasone	Ciprodex®	\$400	FTF
2017-2019	Adapalene & Benzoyl Peroxide Gel 0.1-2.5%	Epiduo®	\$350	Limited competition
2017-2019	Amphetamine Salts ER Capsules	Adderal®	\$900	Limited competition
2017-2019	Sapropterin Dihydrochloride Tabs	Kuvan®	\$100	FTF
2017-2019	Everolimus Tabs*	Afinitor®	\$900	FTF (except 10mg)
2017-2019	Abiraterone Tabs	Zytiga®	\$1,100	FTF; 250mg dose
2017-2019	Methylphenidate HCl ER Tabs	Concerta®	\$150	18, 27, 36, 54mg doses
2017-2019	Tolvaptan Tabs	Samsca®	\$100	FTF
2017-2019	Travoprost Z	Travatan Z®	\$500	Limited competition

# Building our International Platform



# *International Pharmaceuticals: Driving Organic Growth*

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- Q3 2015 performance in line with plan and internal expectations
- Base Paladin business delivering solid performance, supported by recent launches of Iclusig® and Monurol®
- Somar performance on-track with expectations
- Sharpening Litha Group focus on core pharmaceuticals businesses
  - Acquisition of product portfolio from Aspen closed in Q3, bringing 60 new products and 70 R&D programs into the business
  - Divestiture of device, vaccine and additional non-core product lines expected to close by early 2016
- Strategic portfolio optimization continues, strengthening gross margins and future growth profile

# Q3 2015 Financial Update



## Q3 and YTD 2015 Segment Revenues

(US \$M)	Q3 2015	Y/Y Growth %	YTD 2015	Y/Y Growth %
<b>U.S. Branded Pharmaceuticals</b>	\$305	27%	\$905	25%
<b>U.S. Generic Pharmaceuticals</b>	\$368	15%	\$1,063	32%
<b>International Pharmaceuticals</b>	\$73	(22%)	\$227	19%
<b>Total</b>	<b>\$746</b>	<b>14%</b>	<b>\$2,195</b>	<b>28%</b>

# Q3 2015 Income Statement (Adjusted Continuing Operations\*)

(\$M except Shares and EPS)			
	Q3 2014	Q3 2015	Y/Y Change Favorable / (Unfavorable)
<b>Revenues</b>	\$654	\$746	14%
<b>Gross Margin</b>	\$395	\$473	20%
<i>% of Revenues</i>	60.3%	63.5%	+311bps
<b>Operating Expenses</b>	\$134	\$158	18%
<i>% of Revenues</i>	20.5%	21.2%	73bps
<b>Operating Income</b>	\$261	\$315	21%
<i>% of Revenues</i>	39.9%	42.3%	+238bps
<b>Effective Tax Rate</b>	18.8%	1.1%	(-1767 bps)
<b>Adjusted Net Income</b>	\$163	\$214	31%
<b>Adjusted EPS</b>	\$1.03	\$1.02	(-1%)
<b>Adjusted Diluted Shares (M)</b>	159.0	210.8	
<b>Reported (GAAP) EPS – Continuing Operations</b>	\$0.31	(\$3.84)	NM



# YTD 2015 Income Statement (Adjusted Continuing Operations\*)

(\$M except Shares and EPS)			
	YTD 2014	YTD 2015	Y/Y Change Favorable / (Unfavorable)
<b>Revenues</b>	\$1,718	\$2,195	28%
<b>Gross Margin</b>	\$1,058	\$1,402	33%
<i>% of Revenues</i>	61.6%	63.9%	+229bps
<b>Operating Expenses</b>	\$384	\$472	23%
<i>% of Revenues</i>	22.3%	21.5%	(-85bps)
<b>Operating Income</b>	\$674	\$930	38%
<i>% of Revenues</i>	39.2%	42.4%	+314bps
<b>Effective Tax Rate</b>	20.5%	8.5%	(-1207bps)
<b>Adjusted Net Income</b>	\$419	\$626	49%
<b>Adjusted EPS</b>	\$2.68	\$3.26	22%
<b>Adjusted Diluted Shares (M)</b>	155.9	192.1	
<b>Reported (GAAP) EPS – Continuing Operations</b>	\$0.27	(\$3.96)	NM

# 2015 & 2016 Outlook and Financial Guidance



## 2015 Financial Guidance (Continuing Operations\*)

Measure	FY 2015 Guidance
Revenues	\$3.22B - \$3.27B
Adjusted Gross Margin	~64%
Adjusted Operating Expense to Revenue Ratio	~21.5%
Adjusted Interest Expenses	~\$375
Adjusted Effective Tax Rate	9% to 10%
Adjusted Diluted EPS	\$4.50 to \$4.60
Reported (GAAP) EPS	(\$3.70) to (\$3.60)
Weighted Average Diluted Shares Outstanding	~201M

## 2016 Financial Guidance (Continuing Operations\*)

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**2016: Estimated Adjusted Diluted EPS of \$5.85 to \$6.15**

In 2016, Endo is strongly positioned for:

- Double-digit revenue growth
- Strong and rapid synergy capture
- Continued progression and execution of tax strategy
- Robust cash flows and rapid de-levering enables continued execution of strategic M&A

# The Endo Growth Story

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### Powerful Platform for Future M&A

- Enhanced corporate profile, scope, size and manufacturing capabilities
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- International: Aspen portfolio acquisition = 60 new products and 70 R&D programs
- Strong and expanding R&D pipeline capable of fueling long-term organic growth



\* Source: IMS Health LTM as of 10/31/14

# Appendix



# Reconciliation of Non-GAAP Measures

Three Months Ended September 30, 2015 (unaudited)	Actual Reported (GAAP)	Adjustments	Non-GAAP Adjusted	Notes to reconciliation of our GAAP statements of operations to our adjusted statements of operations:
REVENUES	\$ 745,727	\$ —	\$ 745,727	1. To exclude amortization of commercial intangible assets related to developed technology of \$121,503, a fair value step-up in inventory of \$38,461, certain excess manufacturing costs that will be eliminated pursuant to integration plans of \$4,458, certain separation benefits and other costs incurred in connection with continued efforts to enhance the Company's operations of \$906 and accruals for milestone payments to partners of \$4,639.
COSTS AND EXPENSES:				2. To exclude certain separation benefits and other costs incurred in connection with continued efforts to enhance the Company's operations.
Cost of revenues	442,459	(169,967) (1)	272,492	3. Primarily to exclude milestone payments to partners of \$4,622.
Selling, general and administrative	163,221	(21,771) (2)	141,450	4. To exclude asset impairment charges.
Research and development	21,327	(4,614) (3)	16,713	5. To exclude acquisition and integration costs of \$52,585, primarily associated with the Par acquisition, offset by a decrease in the fair value of contingent consideration of \$(80,273).
Litigation-related and other contingencies, net	—	—	—	6. To exclude costs associated with debt abandonment costs.
Asset impairment charges	923,607	(923,607) (4)	—	7. To exclude a net loss on extinguishment of debt in connection with debt refinancing activity.
Acquisition-related and integration items	(27,688)	27,688 (5)	—	8. To exclude unused financing commitments of \$64,281, foreign currency impact related to the re-measurement of intercompany debt instruments of \$(5,693), amounts associated with the settlement of certain pre-acquisition items associated with our Auxilium subsidiary of \$(12,500) and other miscellaneous expense of \$92.
OPERATING (LOSS) INCOME FROM CONTINUING OPERATIONS	\$ (777,199)	\$ 1,092,271	\$ 315,072	9. Primarily to reflect the tax savings from acquired tax attributes and the effect of the pre-tax adjustments above at applicable rates.
INTEREST EXPENSE, NET	96,446	(1,924) (6)	94,522	10. Additionally, included within this amount is an adjustment to exclude approximately \$2,600 of tax benefit that was realized as part of the sale of the men's health component of our AMS business, which was listed as held for sale during the first quarter of 2015.
LOSS ON EXTINGUISHMENT OF DEBT	40,909	(40,909) (7)	—	
OTHER EXPENSE, NET	50,091	(46,180) (8)	3,911	
(LOSS) INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAX	\$ (964,645)	\$ 1,181,284	\$ 216,639	
INCOME TAX (BENEFIT) EXPENSE	(160,939)	163,468 (9)	2,529	
(LOSS) INCOME FROM CONTINUING OPERATIONS	\$ (803,706)	\$ 1,017,816	\$ 214,110	
DISCONTINUED OPERATIONS, NET OF TAX	(246,782)	247,362 (10)	580	
CONSOLIDATED NET (LOSS) INCOME	\$ (1,050,488)	\$ 1,265,178	\$ 214,690	
Less: Net loss attributable to noncontrolling interests	(46)	—	(46)	
NET (LOSS) INCOME ATTRIBUTABLE TO ENDO INTERNATIONAL PLC	\$ (1,050,442)	\$ 1,265,178	\$ 214,736	
DILUTED EARNINGS PER SHARE DATA ATTRIBUTABLE TO ENDO INTERNATIONAL PLC ORDINARY SHAREHOLDERS:				
Continuing operations	\$ (3.84)		\$ 1.02	
Discontinued operations	(1.18)		—	
DILUTED (LOSS) EARNINGS PER SHARE	\$ (5.02)		\$ 1.02	
DILUTED WEIGHTED AVERAGE SHARES	209,274		210,787	

# Reconciliation of Non-GAAP Measures

Three Months Ended September 30, 2014 (unaudited)	Actual Reported (GAAP)	Adjustments	Non-GAAP Adjusted	Notes to reconciliation of our GAAP statements of operations to our adjusted statements of operations:
REVENUES	\$ 654,116	\$ —	\$ 654,116	1. To exclude amortization of commercial intangible assets related to developed technology of \$55,367 and a fair value step-up in inventory of \$17,364 and accruals for milestone payments to partners of \$9,094.
COSTS AND EXPENSES:				2. To exclude certain separation benefits and other costs incurred in connection with continued efforts to enhance the company's operations of \$7,559, a charge for an additional year of the branded prescription drug fee in accordance with IRS regulations issued in the third quarter of 2014 of \$24,972 and an adjustment to the accrual for excise tax payments of \$(1,000).
Cost of revenues	341,193	(81,825) (1)	259,368	3. To exclude milestone payments to partners of \$4,354 and adjustments to accruals for other costs incurred in connection with continued efforts to enhance the Company's operations of \$(54).
Selling, general and administrative	148,901	(31,531) (2)	117,370	4. To exclude the impact of charges primarily for mesh-related product liability.
Research and development	20,813	(4,300) (3)	16,513	5. To exclude acquisition and integration costs associated with the Paladin, Boca and other acquisitions.
Litigation-related and other contingencies	3,131	(3,131) (4)	—	6. To exclude additional non-cash interest expense.
Acquisition-related and integration items	2,732	(2,732) (5)	—	7. To exclude the unamortized debt issuance costs written off and recorded as a net loss on extinguishment of debt in connection with various debt refinancing activity.
OPERATING INCOME FROM CONTINUING OPERATIONS	\$ 137,346	\$ 123,519	\$ 260,865	8. To exclude adjustments to the gain on sale of certain early-stage drug discovery and development assets of \$(150), foreign currency impact related to the remeasurement of intercompany debt instruments of \$(5,740) and other miscellaneous expense of \$161.
INTEREST EXPENSE, NET	61,950	(1,992) (6)	59,958	9. Primarily to reflect the cash tax savings from acquired tax attributes and the tax effect of the pre-tax adjustments above at applicable tax rates.
LOSS ON EXTINGUISHMENT OF DEBT	2,027	(2,027) (7)	—	10. To exclude certain items related to the AMS business, including litigation charges related to vaginal mesh cases, reported as Discontinued operations, net of tax.
OTHER (INCOME) EXPENSE, NET	(5,724)	5,729 (8)	5	11. To exclude the impact of the portion of certain of the above adjustments attributable to noncontrolling interests.
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAX	\$ 79,093	\$ 121,809	\$ 200,902	
INCOME TAX EXPENSE	30,140	7,667 (9)	37,807	
INCOME FROM CONTINUING OPERATIONS	\$ 48,953	\$ 114,142	\$ 163,095	
DISCONTINUED OPERATIONS, NET OF TAX	(301,002)	319,840 (10)	18,838	
CONSOLIDATED NET (LOSS) INCOME	\$ (252,049)	\$ 433,982	\$ 181,933	
Less: Net income (loss) attributable to noncontrolling interests	35	(369) (11)	(334)	
NET (LOSS) INCOME ATTRIBUTABLE TO ENDO INTERNATIONAL PLC	\$ (252,084)	\$ 434,351	\$ 182,267	
DILUTED EARNINGS PER SHARE DATA ATTRIBUTABLE TO ENDO INTERNATIONAL PLC ORDINARY SHAREHOLDERS:				
Continuing operations	\$ 0.31		\$ 1.03	
Discontinued operations	(1.90)		0.12	
DILUTED (LOSS) EARNINGS PER SHARE	\$ (1.59)		\$ 1.15	
DILUTED WEIGHTED AVERAGE SHARES	158,975		158,975	



# Reconciliation of Non-GAAP Measures

Nine Months Ended September 30, 2015 (unaudited)				Notes to reconciliation of our GAAP statements of operations to our adjusted statements of operations:
	Actual Reported (GAAP)	Adjustments	Non-GAAP Adjusted	
REVENUES	\$ 2,195,021	\$ —	\$ 2,195,021	1. To exclude amortization of commercial intangible assets related to developed technology of \$333,759, a fair value step-up in inventory of \$122,714, certain excess manufacturing costs that will be eliminated pursuant to integration plans of \$9,069, accruals for milestone payments to partners of \$5,866 and other miscellaneous costs of \$906.
COSTS AND EXPENSES:				
Cost of revenues	1,265,583	(472,314) (1)	793,269	2. To exclude certain separation benefits and other costs incurred in connection with continued efforts to enhance the Company's operations of \$69,363 and a charge of \$37,603 related to the acceleration of Auxilium employee equity awards at closing and costs associated with unused financing commitments of \$800.
Selling, general and administrative	529,290	(107,766) (2)	421,524	3. Primarily to exclude milestone payments to partners of \$8,197.
Research and development	58,208	(8,184) (3)	50,024	4. To exclude the net impact of certain litigation charges.
Litigation-related and other contingencies, net	19,875	(19,875) (4)	—	5. To exclude asset impairment charges.
Asset impairment charges	1,000,850	(1,000,850) (5)	—	6. To exclude acquisition and integration costs of \$134,778, primarily associated with the Auxilium and Par acquisitions, partially offset by a decrease in the fair value of contingent consideration of \$(83,601).
Acquisition-related and integration items	51,177	(51,177) (6)	—	7. To exclude non-cash interest expense of \$1,632 and to exclude costs associated with debt abandonment costs of \$4,670.
OPERATING (LOSS) INCOME FROM CONTINUING OPERATIONS	\$ (729,962)	\$ 1,660,166	\$ 930,204	8. To exclude a net loss on extinguishment of debt in connection with debt refinancing activity.
INTEREST EXPENSE, NET	250,196	(6,302) (7)	243,894	9. To exclude other than temporary impairment of equity investment of \$18,869, the foreign currency impact related to the re-measurement of intercompany debt instruments of \$(23,991), amounts associated with the settlement of certain pre-acquisition items associated with our Auxilium subsidiary of \$(12,500), unused financing commitments of \$78,352, and other miscellaneous income of \$(755).
LOSS ON EXTINGUISHMENT OF DEBT	41,889	(41,889) (8)	—	10. Primarily to reflect the tax savings from acquired tax attributes and the effect of the pre-tax adjustments above at applicable rates.
OTHER EXPENSE, NET	62,589	(59,975) (9)	2,614	11. Additionally, included within this amount is an adjustment to exclude approximately \$161,800 of tax benefit that was realized as part of the sale of the men's health component of our AMS business, which was listed as held for sale during the first quarter of 2015.
(LOSS) INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAX	\$ (1,084,636)	\$ 1,768,332	\$ 683,696	
INCOME TAX (BENEFIT) EXPENSE	(340,528)	398,419 (10)	57,891	
(LOSS) INCOME FROM CONTINUING OPERATIONS	\$ (744,108)	\$ 1,369,913	\$ 625,805	
DISCONTINUED OPERATIONS, NET OF TAX	(632,624)	675,998 (11)	43,374	
CONSOLIDATED NET (LOSS) INCOME	\$ (1,376,732)	\$ 2,045,911	\$ 669,179	
Less: Net loss attributable to noncontrolling interests	(153)	—	(153)	
NET (LOSS) INCOME ATTRIBUTABLE TO ENDO INTERNATIONAL PLC	\$ (1,376,579)	\$ 2,045,911	\$ 669,332	
DILUTED EARNINGS PER SHARE DATA ATTRIBUTABLE TO ENDO INTERNATIONAL PLC ORDINARY SHAREHOLDERS:				
Continuing operations	\$ (3.96)		\$ 3.26	
Discontinued operations	(3.36)		0.22	
DILUTED (LOSS) EARNINGS PER SHARE	\$ (7.32)		\$ 3.48	
DILUTED WEIGHTED AVERAGE SHARES	188,085		192,144	

# Reconciliation of Non-GAAP Measures

Nine Months Ended September 30, 2014 (unaudited)		Actual Reported (GAAP)	Adjustments	Non-GAAP Adjusted	Notes to reconciliation of our GAAP statements of operations to our adjusted statements of operations:
REVENUES	\$	1,717,806	\$ —	\$ 1,717,806	1. To exclude amortization of commercial intangible assets related to developed technology of \$147,798, a fair value step-up in inventory of \$40,089 and accruals for milestone payments to partners of \$9,249.
COSTS AND EXPENSES:					
Cost of revenues		857,317	(197,136) (1)	660,181	2. To exclude certain separation benefits and other costs incurred in connection with continued efforts to enhance the Company's operations of \$17,703, a charge for an additional year of the branded prescription drug fee in accordance with IRS regulations issued in the third quarter of 2014 of \$24,972, accruals for excise tax payments of \$54,300 and a charge of \$10,000 related to the non-recoverability of certain non-trade receivables that did not relate to our core operating activities.
Selling, general and administrative		433,333	(106,975) (2)	326,358	3. To exclude milestone payments to partners of \$25,704 and adjustments to accruals for other costs incurred in connection with continued efforts to enhance the Company's operations of \$(682).
Research and development		82,165	(25,022) (3)	57,143	4. To exclude the impact of net charges, primarily for mesh-related product liability.
Litigation-related and other contingencies		7,085	(7,085) (4)	—	5. To exclude acquisition and integration costs of associated with the Paladin, Boca and other acquisitions.
Acquisition-related and integration items		67,619	(67,619) (5)	—	6. To exclude additional non-cash interest expense.
OPERATING INCOME FROM CONTINUING OPERATIONS	\$	270,287	\$ 403,837	\$ 674,124	7. To exclude the unamortized debt issuance costs written off and recorded as a net loss on extinguishment of debt in connection with various debt refinancing activity.
INTEREST EXPENSE, NET		167,525	(11,307) (6)	156,218	8. To exclude the net gain on sale of certain early-stage drug discovery and development assets of \$(4,000), foreign currency impact related to the remeasurement of intercompany debt instruments of \$(5,740) and other miscellaneous expense of \$161.
LOSS ON EXTINGUISHMENT OF DEBT		31,712	(31,712) (7)	—	9. Primarily to reflect the cash tax savings from acquired tax attributes and the tax effect of the pre-tax adjustments above at applicable tax rates.
OTHER INCOME, NET		(18,728)	9,579 (8)	(9,149)	10. To exclude certain items related to the AMS and Healthtronics businesses, including litigation charges related to vaginal mesh cases, reported as Discontinued operations, net of tax.
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAX	\$	89,778	\$ 437,277	\$ 527,055	11. To exclude the impact of the portion of certain of the above adjustments attributable to noncontrolling interests.
INCOME TAX EXPENSE		47,651	60,546 (9)	108,197	
INCOME FROM CONTINUING OPERATIONS	\$	42,127	\$ 376,731	\$ 418,858	
DISCONTINUED OPERATIONS, NET OF TAX		(707,068)	782,694 (10)	75,626	
CONSOLIDATED NET (LOSS) INCOME	\$	(664,941)	\$ 1,159,425	\$ 494,484	
Less: Net income attributable to noncontrolling interests		2,895	1,575 (11)	4,470	
NET (LOSS) INCOME ATTRIBUTABLE TO ENDO INTERNATIONAL PLC	\$	(667,836)	\$ 1,157,850	\$ 490,014	
DILUTED EARNINGS PER SHARE DATA ATTRIBUTABLE TO ENDO INTERNATIONAL PLC ORDINARY SHAREHOLDERS:					
Continuing operations	\$	0.27		\$ 2.68	
Discontinued operations		(4.55)		0.46	
DILUTED (LOSS) EARNINGS PER SHARE	\$	(4.28)		\$ 3.14	
DILUTED WEIGHTED AVERAGE SHARES		155,902		155,902	

## Reconciliation of Non-GAAP Measures

Our Net cash used in operating activities includes the impact of certain payments for legal settlements, primarily related to mesh and the Department of Justice settlement related to the sale, marketing and promotion of Lidoderm. The following schedule presents the unaudited impact of these payments on our Net cash used in operating activities for the nine months ended September 30, 2015 and 2014:

<i>(in thousands)</i>	Nine Months Ended September 30,	
	2015	2014
Net cash provided by operating activities, as reported	(\$177,432)	\$232,204
Payments for certain legal settlements	\$525,875	\$214,216
Net cash provided by operating activities, excluding payments for certain legal settlements	\$348,443	\$446,420

# Reconciliation of Non-GAAP Measures

## Reconciliation of Projected GAAP Diluted Earnings Per Share from Continuing Operations to Adjusted Diluted Earnings Per Share from Continuing Operations Guidance for 2015

	Year Ending			
	December 31, 2015			
		Lower End		Upper End
Projected GAAP diluted earnings per ordinary share from continuing operations	\$	(3.70)	To	\$ (3.60)
Upfront and milestone-related payments to partners		0.08		0.08
Amortization of commercial intangible assets, fair value inventory step-up and certain excess manufacturing costs that will be eliminated pursuant to integration plans		3.87		3.87
Acquisition related, integration and restructuring charges and certain excess costs that will be eliminated pursuant to integration plans		1.32		1.32
Asset impairment charges		4.98		4.98
Charges for litigation and other legal matters		0.04		0.04
Interest expense adjustment for non-cash interest , loss on extinguishment of debt and other treasury related items		0.27		0.27
Exclusion of dilutive securities due to net loss		(0.08)		(0.08)
Tax effect of pre-tax adjustments at the applicable tax rates and certain other expected cash tax savings as a result of acquisitions		(2.28)		(2.28)
Projected Adjusted diluted earnings per ordinary share from continuing operations	\$	4.50	To	\$ 4.60

# Reconciliation of Non-GAAP Measures

## Reconciliation of Projected GAAP Diluted Earnings Per Share from Continuing Operations to Adjusted Diluted Earnings Per Share from Continuing Operations Guidance for 2016

	Year Ending			
	December 31, 2016			
		Lower End		Upper End
Projected GAAP diluted earnings per ordinary share from continuing operations	\$	2.00	To	\$ 2.30
Upfront and milestone-related payments to partners		0.01		0.01
Amortization of commercial intangible assets and fair value inventory step-up		3.32		3.32
Acquisition related, integration and restructuring charges and certain excess costs that will be eliminated pursuant to integration plans		0.32		0.32
Tax effect of pre-tax adjustments at the applicable tax rates and certain other expected cash tax savings as a result of acquisitions		0.20		0.20
Projected Adjusted diluted earnings per ordinary share from continuing operations	\$	5.85	To	\$ 6.15

The Company's guidance is being issued based on certain assumptions including:

- Certain of the above amounts are based on estimates and there can be no assurance that Endo will achieve these results
- Includes all completed business development transactions as of November 5, 2015

# Endo International plc

## Q3 2015 Earnings Report

November 5, 2015

